



USDA BROILER MARKET NEWS REPORT

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NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West and South, higher elsewhere. Trade sentiment was steady to firm. Retail demand was light to moderate; food service was moderate to good with best movement for fast food and into restaurants. Supplies were sufficient to close balanced for trade needs. In the parts structure, movement was fair to good following the weekend. Breast items and dark meat were no more than adequate, mostly close to short, and moving well. Wings, however, were fully sufficient to ample with limited interest. In production areas, live supplies were moderate at mixed weights.

Final report Report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 5/03/04-05/07/04 (cents per lb)

| US GRADE A | | | COMPOSITE | | |
|------------------------------|-----------------|------------|--------------|------------|--------------|
| (Includes branded product) | | | | | |
| <u>AREAS</u> | <u>MAJORITY</u> | <u>WTD</u> | <u>LOADS</u> | <u>WTD</u> | <u>LOADS</u> |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Delivered to First Receivers | | | | | |
| Bos/New Eng | 73.00-79.00 | 77.89 | 18 | 74.76 | 37 |
| Chicago | 73.00-76.00 | 75.42 | 42 | 77.77 | 76 |
| Ohio Cities | TFEWR | — | — | 76.95 | 23 |
| Denver | 79.50 | 79.50 | 14 | 80.12 | 17 |
| Detroit | 75.00-77.00 | 76.33 | 18 | 77.97 | 54 |
| Los Angeles | 80.00 | 79.94 | 69 | 79.45 | 157 |
| New York | 76.00-79.00 | 76.85 | 26 | 75.39 | 67 |
| Philadelphia | 76.00-78.00 | 77.54 | 12 | 76.43 | 23 |
| Pittsburgh | 77.00-79.00 | 77.75 | 12 | 77.39 | 57 |
| St. Louis | 75.00-75.25 | 74.63 | 23 | 74.10 | 46 |
| San Francisco | 80.50 | 80.97 | 36 | 85.20 | 66 |

Composite Weighted Average

| | | | | |
|-------|----------|----------------|----------|----------|
| Loads | 05/03/04 | Change/Last Wk | 04/26/04 | 05/05/03 |
| 623 | 77.83 | 1.78 | 76.05 | 57.89 |

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY | WTD AV | LOADS |
|---------|-------------|--------|-------|
| East | 78.50-80.50 | 79.61 | 39 |
| Central | 75.00-82.00 | 79.50 | 75 |
| West | 81.00-85.00 | 83.73 | 37 |

Southeast Area FOB Dock Equivalent

| | | | |
|-------------|-------------|-------|----|
| Mississippi | 74.00-76.00 | 75.28 | 85 |
|-------------|-------------|-------|----|

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 75.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS | RANGE | MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT |
|-------|-------------|--|
| 1,089 | 70.25-77.50 | 74.45 |

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

| ITEM | WTD AVG (CENTS PER POUND) | VOLUME (000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 258.00 | 1,431 |
| BREASTS - B/S | 230.00 | 5,651 |
| BREASTS - WHOLE | 124.00 | 1,965 |
| THIGH MEAT - B/S | 114.00 | 1,068 |
| LEG QUARTERS | 35.00 | 8,138 |
| WINGS | 130.50 | 3,007 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying activity on ready-to-cook whole broiler/fryers was light to moderate for early week business. Offerings of all sizes were usually reported as at least sufficient for current needs. Retail and distributive movement was light to fair. The market tone was mostly steady. In the parts complex, breast items were in good balance. Leg items were usually adequate and wings were fully sufficient.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was fully steady to firm. Retail demand following the weekend was light to moderate with optimism for first of the month and retail specials. Food service was fair to fairly good with hopes that Mother's Day will increase business for dining facilities. Supplies were close balanced to short and clearing. In the parts structure, all items were no more than adequate to tight and moving well, except wings which were at least adequate with limited demand. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

WESTERN REGION BROILER/FRYERS The final majority prices were unchanged from last Mondays' levels. Trading reported for this week deliveries mixed with the major portion of loads reported at mainly unchanged prices. Offerings were in fairly good balance to adequate with sized product in the best position. Buying activity was moderate overall. Retailer demand was moderate to fairly good best to cover planned feature activities. Dealers reported fairly good weekend clearances. Trade sentiment was fully steady on parts with breast in the strongest position. Trading reported for this weeks' delivery: leg quarters 35-37.5 bulk and 4/10s 37.5-40, breast bone-in 125-138 and boneless 217-220, wings mainly 126, boneless leg meat 89-90, drumstick 8/5s 38-40. The Los Angeles negotiated WOG weighted average was 84.07 down .04 with the volume at 27 loads down 4 percent compared to last Mondays' level.

MIDWEST REGION BROILER/FRYER Final majority prices increased from last Monday's final; Ohio cities TFEWR. Whole broiler/fryer market tone was steady to firm. Offerings of lighter weight birds were very light, heavy weights adequate. Retail demand was light to moderate. Food service movement was moderate to good; best into fast food and restaurants. Floor stocks were sufficient with some shortages of light weight birds noted. Weights were mixed. Parts supplies were in close balance; wings readily available. The market tone was steady to firm on dark meat and breast cuts; wings barely steady and undertone weak.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was moderately good with some deliveries reportedly being delayed or disrupted by a lack of sufficient trucking. Seller offerings were adequate to closely cleared. Live supplies were moderate; weights were desirable to light. Processor schedules were moderate. Less than trucklot asking prices were 1 cent higher at 78 to 88 cents. Trade sentiment was fully steady to firm. In the parts complex, with the exclusion of wings, which were readily available, supplies were generally noted as in good balance to well cleared, with bone-in and boneless skinless breasts in closest balance.

***BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.**

BRANDED U.S. GRADE A

| | |
|------------------|-------|
| RANGE | 70-91 |
| WEIGHTED AVERAGE | 80.89 |
| NO. OF BOXES | 6,593 |

*7 of 7 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying interest was fair to good with best draw continuing to center around scattered features. Offerings of breast items were short to well cleared, wings were fully adequate to ample for full trade needs. Distributive movement was at least moderate. Fast food demand was strong. The market tone was fully steady to firm on breast items, at least steady on dark meat lines and barely steady to mostly weak on wings.

ICE-PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM | NEGOTIATED | CURRENT | WTD | VOLUME |
|----------------------------|------------|---------|--------|---------|
| | TRADING | | AVG | /LBS |
| BREAST - B/S | | 225 | 214.75 | 695,990 |
| TENDERLOINS | | 235 | 228.90 | 87,240 |
| BREAST - WITH RIBS | 120-121 | | 125.81 | 114,369 |
| BREAST - LINE RUN | 120 | | 122.15 | 90,480 |
| LEGS | 45-46 | | 44.58 | 306,760 |
| LEG QUARTERS (BULK) | 33-34 | | 34.27 | 291,697 |
| DRUMSTICKS | 35-36 | | 40.36 | 186,887 |
| THIGHS | 44-45 | | 44.68 | 107,807 |
| B/S THIGHS | 112-113 | | 110.03 | 82,000 |
| WINGS (WHOLE) | 114-115 | | 124.58 | 144,870 |
| BACKS AND NECKS (STRIPPED) | 10-12 | | 11.82 | 32,760 |
| LIVERS (5 POUND TUBS) | 35-40 | | 32.75 | 10,120 |
| GIZZARDS (HEARTS) | 55-60 | | 59.62 | 26,120 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | LBS (000) | RANGE | MAJORITY | WT. AVG |
|---------------------|-----------|-------------------|----------|---------|
| BREAST - B/S | 1,669 | 163.00-227.00 | 208-215 | 210.56 |
| TENDERLOINS | | TOO FEW TO REPORT | - | - |
| BREAST - WITH RIBS | | TOO FEW TO REPORT | - | - |
| FRONT HALVES | | TOO FEW TO REPORT | - | - |
| LEGS | | TOO FEW TO REPORT | - | - |
| LEG QUARTERS (BULK) | 348 | 26.00-33.00 | 26-30 | 28.28 |
| LEG QUARTERS (4/10) | 1,971 | 33.00-34.00 | - | 33.37 |
| WINGS (WHOLE) | | TOO FEW TO REPORT | - | - |
| DRUMSTICKS | | TOO FEW TO REPORT | - | - |
| THIGHS | 1,063 | 33.00-46.00 | 43-44 | 43.66 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS FOR MONDAY 03-MAY-04

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|----------|------------|---------|---------|------------|---------|
| | (1,000) | (1,000) | | (1,000) | |
| | 05/03 | 04/29 | 04/29 | 04/26 | 04/22 |
| ALA | 3,954 | 3,941 | 5.19 | 3,866 | 5.20 |
| ARK | 5,490 | 5,367 | 4.95 | 5,321 | 4.96 |
| DELMARVA | 2,236 | 2,160 | 5.43 | 2,164 | 5.32 |
| KY-LA-TN | 2,054 | 1,994 | 4.94 | 2,052 | 4.97 |
| MISS | 3,001 | 2,822 | 5.33 | 3,009 | 5.45 |
| NC | 2,484 | 2,352 | 6.20 | 2,384 | 6.31 |
| TEXAS | 2,422 | 2,435 | 5.05 | 2,459 | 5.07 |
| TOTAL | 21,641 | 21,071 | 5.24 | 21,255 | 5.27 |
| MON | 21,641 (A) | | | 21,255 (A) | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 03-May 2004 is estimated to be 32,377,000 up 1.51 percent from a week ago, and up 4.0 percent from a year ago.

(last week 31,895,000 last year 31,133,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | POUNDS (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-----------------|-------------------|----------|------------|
| BREAST - B/S | 1,025 | 212.00-306.00 | 214-218 | 216.72 |
| TENDERLOINS | 303 | 230.00-278.00 | 232-239 | 237.71 |
| BREAST - LINE RUN | 89 | 118.00-128.00 | 119-122 | 121.87 |
| FRONT HALVES | | TOO FEW TO REPORT | | |
| LEGS | 74 | 39.00-56.00 | 40-42 | 42.46 |
| LEG QUARTERS (BULK) | 561 | 31.00-34.00 | 31-32 | 32.65 |
| LEG QUARTERS (4/10) | 1,048 | 33.00-38.00 | 34-36 | 35.14 |
| WINGS (WHOLE) | 296 | 113.00-134.00 | 118-122 | 121.18 |
| WINGS (CUT) | 512 | 132.00-142.00 | 133-136 | 135.36 |
| DRUMSTICKS | | TOO FEW TO REPORT | | |
| THIGHS | | TOO FEW TO REPORT | | |
| B/S THIGHS | | TOO FEW TO REPORT | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR
MAY 03, 2004 — F.O.B. DOCK.

| TODAY'S | 5-DAY |
|---------------|---------|
| RANGE | AVERAGE |
| 71.00 - 76.50 | 73.92 |
| | 73.18 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN MO, NE, ND, OH, SD, AND WI WEEK OF 03-MAY-2004 TO 07-MAY-2004, CENTS PER POUND

| | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 212.00 - 232.00 | 217.00 - 228.00 |
| BREAST - LINE RUN | 113.00 - 144.00 | 120.00 - 125.00 |
| LEGS | 39.00 - 52.00 | - |
| LEG QUARTERS (BULK) | 31.50 - 38.00 | 33.00 - 35.00 |
| DRUMSTICKS | 34.00 - 45.00 | - |
| THIGHS | 45.00 - 54.00 | - |
| WINGS (WHOLE) | 105.00 - 135.00 | 121.00 - 123.00 |
| BACKS AND NECKS (STRIPPED) | 12.00 - 20.00 | - |
| LIVERS | 30.00 - 39.00 | - |
| GIZZARDS (HEARTS) | 35.00 - 49.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|--------------|
| WOGS 2# & UP - WHOLE | 92.75 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 97.25-101.25 |

FROZEN HENS 5# & UP

FROZEN DUCKS

FROZEN SQUABS

600

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| | |
|------------------|--------|
| FRESH FRYERS | 95-97 |
| ROASTERS 4# & UP | 95-105 |
| HENS UNDER 5# | |
| HENS OVER 5# | 71-81 |
| DUCKS | |
| RABBITS-WHOLE | |
| RABBITS-CUT UP | |

SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | |
|------------------|----------|---------|
| FRESH FRYERS | ICE PACK | 105 |
| | DRY PACK | 105-114 |
| ROASTERS 4# & UP | ICE PACK | 105-107 |
| | DRY PACK | 107-109 |
| HENS OVER 5# | ICE PACK | 88-93 |
| | DRY PACK | 93-95 |
| DUCKS | | 162-185 |

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

30-APR-2004

CHICKEN

—— PRICES —— VOLUME ——
(Cents per Pound)

| FAT | | | | |
|-------------|--------|-------|-------|--------|
| CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

CHICKEN WITH SKIN ADDED —— PRICES —— VOLUME ——
(Cents per Pound)

| FAT | | | | |
|-------------|-------------|-------------|-----------|---------|
| CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
| 15% OR LESS | | | | |
| RANGE | 14.50-16.00 | 15.00 | 950,000 | 520,000 |
| WTD AVERAGE | 15.35 | 15.00 | | |
| 15-20% | | | | |
| RANGE | 14.50-19.00 | 12.50-16.00 | 2,647,400 | 884,000 |
| WTD AVERAGE | 16.68 | 13.75 | | |
| 20% OR MORE | | | | |
| RANGE | - | 12.00 | 200,000 | - |
| WTD AVERAGE | | 12.00 | | |

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTHEAST HEAVY LIVE HEN Majority prices were unchanged to slightly lower when compared to a week earlier. Demand was moderate for the generally adequate to at least adequate offerings. Processing schedules were mostly normal. Supplies of finished product were clearing satisfactorily. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 03-MAY-04

| | RANGE | MAJORITY | WTD AVG |
|--------------------------|------------|-------------------|------------|
| AT FARM BUYER LOADING | 6.25-10.25 | 9-9.25 | 9.13 |
| AT FARM PRODUCER LOADING | | TOO FEW TO REPORT | |
| FOB PLANT | | TOO FEW TO REPORT | |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

30-APR-2004

CHICKEN

—— PRICES —— VOLUME ——
(Cents per Pound)

| FAT | | | | |
|-------------|--------|-------|-------|--------|
| CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
| 15% OR LESS | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

CHICKEN, WITH SKIN ADDED —— PRICES —— VOLUME ——
(Cents per Pound)

| FAT | | | | |
|-------------|-------------|-------------|-----------|---------|
| CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
| 15% OR LESS | | | | |
| RANGE | 13.50-18.00 | - | 140,000 | - |
| WTD AVERAGE | 15.64 | | | |
| 15-20% | | | | |
| RANGE | 13.75-16.75 | 11.00-15.00 | 3,027,600 | 932,000 |
| WTD AVERAGE | 15.24 | 12.37 | | |
| 20% OR MORE | | | | |
| RANGE | - | - | - | - |
| WTD AVERAGE | | | | |

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTH CENTRAL HEAVY LIVE HEN Prices trended slightly lower, although majority prices were unchanged when compared to a week earlier. Demand was moderate for adequate offerings of spent hens. Finished sales were fair to good. Schedules were normal. Trade sentiment was usually steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 03-MAY-04

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|-------|----------|------------|
| AT FARM BUYER LOADING | 6-12 | 9-9.75 | 9.63 |

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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